

Local Market Update – February 2014

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE OF HILTON HEAD ISLAND AND THE HILTON HEAD AREA ASSOCIATION OF REALTORS®



+ 50.0%

- 50.0%

- 10.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

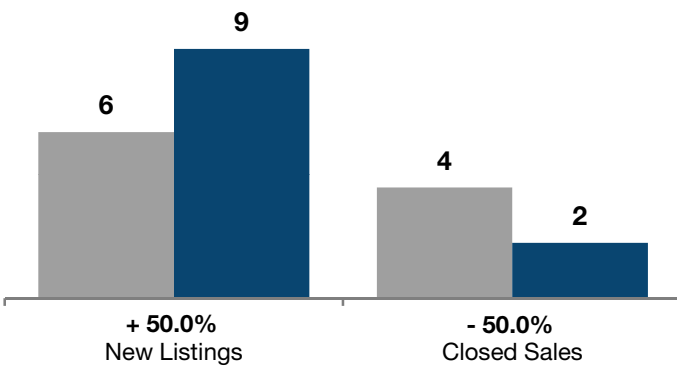
11: Indigo Run

	February			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	6	9	+ 50.0%	9	11	+ 22.2%
Closed Sales	4	2	- 50.0%	9	6	- 33.3%
Median Sales Price*	\$605,000	\$541,500	- 10.5%	\$619,000	\$570,000	- 7.9%
Percent of List Price Received*	93.8%	96.4%	+ 2.9%	94.9%	95.5%	+ 0.7%
Days on Market Until Sale	103	70	- 32.2%	122	84	- 31.3%
Inventory of Homes for Sale	29	33	+ 13.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

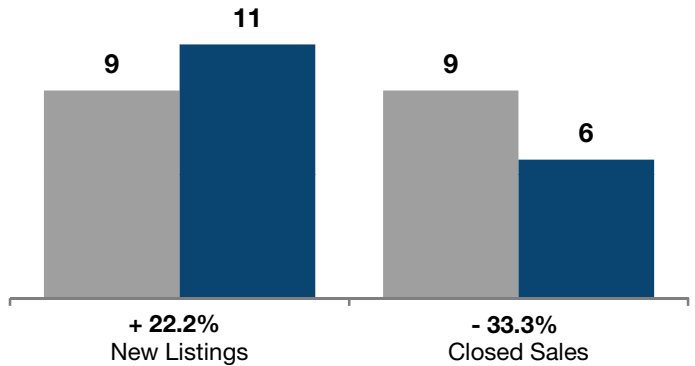
February

■ 2013 ■ 2014



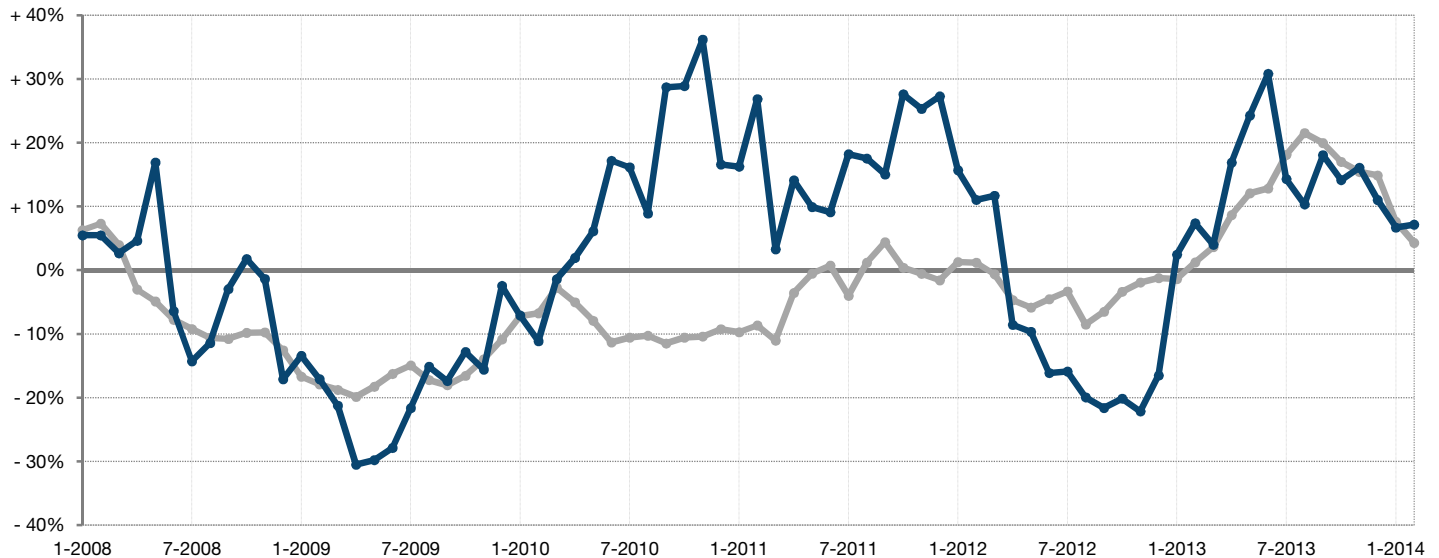
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
11: Indigo Run —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data is Copyright © 2014 All Rights Reserved. MLS of Hilton Head Island. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.